



Governor's Office of Economic Development

P T A C

Your Official Source for Government Contracting Assistance!

**PROCUREMENT TECHNICAL
ASSISTANCE CENTER**



Governor's Office of Economic Development

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MISSION STATEMENT

**Assist Small Businesses in
Obtaining Federal, State, &
Local Government Contracts.**

STATE-WIDE OFFICES

- Salt Lake, Weber & Davis Counties
- South Salt Lake & Tooele Counties
- Utah & Wasatch Counties
- **Box Elder, Cache & Rich Counties**
- Six County AOG
- Southeastern Utah AOG
- Iron, Garfield & Beaver Counties
- Washington & Kane Counties



TARGET CLIENTS

- **Mature Companies With A Positive Cash Flow**
- **Companies with Capability to be a Prime Or Subcontractor**



PTAC ACHIEVEMENTS

- STATEWIDE:
 - \$159 million in government contracts for FY07
- CACHE/BOX ELDER
 - \$6.5 million in government contracts for FY07
 - 4% of statewide government contracts
 - ATK
 - Space Dynamics Lab
 - USU



PTAC SERVICES

(not all inclusive)

- **Registration Assistance**
 - DUNS, CCR, ORCA
- **One-on-One Counseling**
- **Marketing Strategies**
- **BID MATCH (finding bid opportunities)**
- **Bid Proposal Assistance (response to an RFP)**



UPCOMING CONFERENCES

• UTAH PROCUREMENT SYMPOSIUM

- Thursday, October 18, 2007
- Southtowne Expo Center – Sandy, UT
- Training, Booth Exhibitors, Govt Buyers
- \$50.00
- <http://eventreg.goed.utah.gov/goed>

