

ThermoFisher
S C I E N T I F I C

The world leader in serving science

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The Clear Industry Leader

ThermoFisher S C I E N T I F I C

The world leader in serving science

We are the leading provider of analytical instruments, equipment, reagents and consumables, software and services for research, analysis, discovery and diagnostics.



Company Snapshot

Scale

- Approx. \$9.6 billion in revenues
- 33,000 employees in 38 countries
- 350,000 customers
- 150 countries served
- Fortune 300 company

Capabilities

- Complete portfolio
- World-class technologies
- Commercial reach, service strength

Brand Equity

- Pre-eminent brands

Key Value Propositions

Thermo
SCIENTIFIC



Technology

F **Fisher**
Scientific

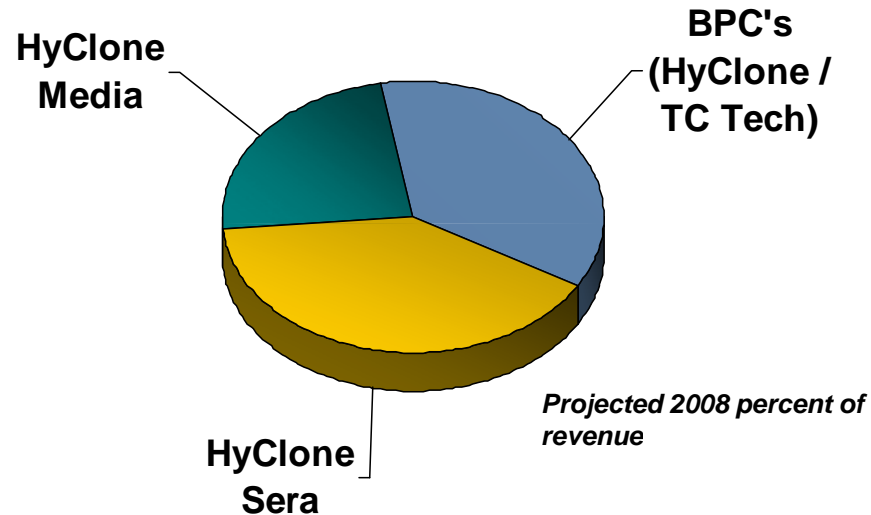


Convenience

Close to 90% of what we sell

Thermo Fisher Scientific – HyClone Media, BPC's, Sera

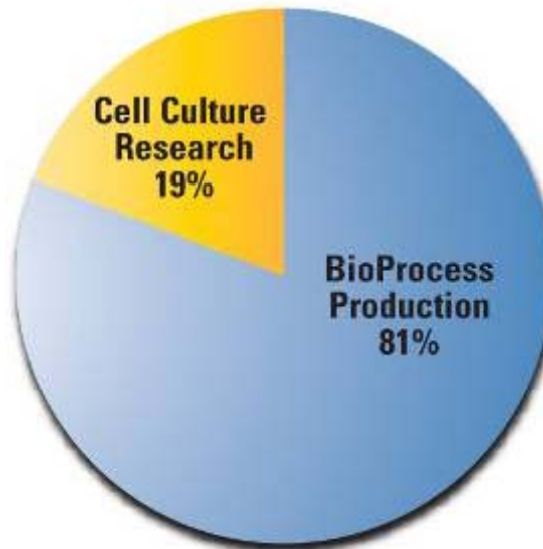
- 40 years of manufacturing experience in the cell culture products industry
 - Millions of liters of both powder and sterile liquids shipped annually throughout the world
 - 10+ years experience in BioProcess Containers (Bags) and industry leader.
- Thermo Fisher Scientific formed from merger of Fisher Scientific (HyClone's parent company) and Thermo Electron in late 2006.



Thermo Scientific HyClone Products and Services Two Distinct Market Segments

Cell Culture Research

- Innovative technologies geared toward the academic and industrial scientist
- Focused on providing high quality and convenient cell culture solutions
- Growth platforms:
 - Stem Cells
 - Custom Media
 - Flexible Containers
 - Serum



BioProcess Production

- Advanced tools and solutions for the development and production of large therapeutic molecules
- Focused on speed, simplicity and quality in aseptic manufacturing
- Growth platforms:
 - Single-Use BioProcessing Systems
 - Custom Media
 - Serum

Unmatched combination of research tools and bioprocessing solutions

Helping our Customers to be Successful



Academic Research

- Serum, Media, Stem Cells, Flexible Storage
- Convenience, Availability, Quality



Industrial Research

- Serum, Standard and Custom Media, Stem Cells, Flexible Storage
- Quality, Customized Solutions, Availability

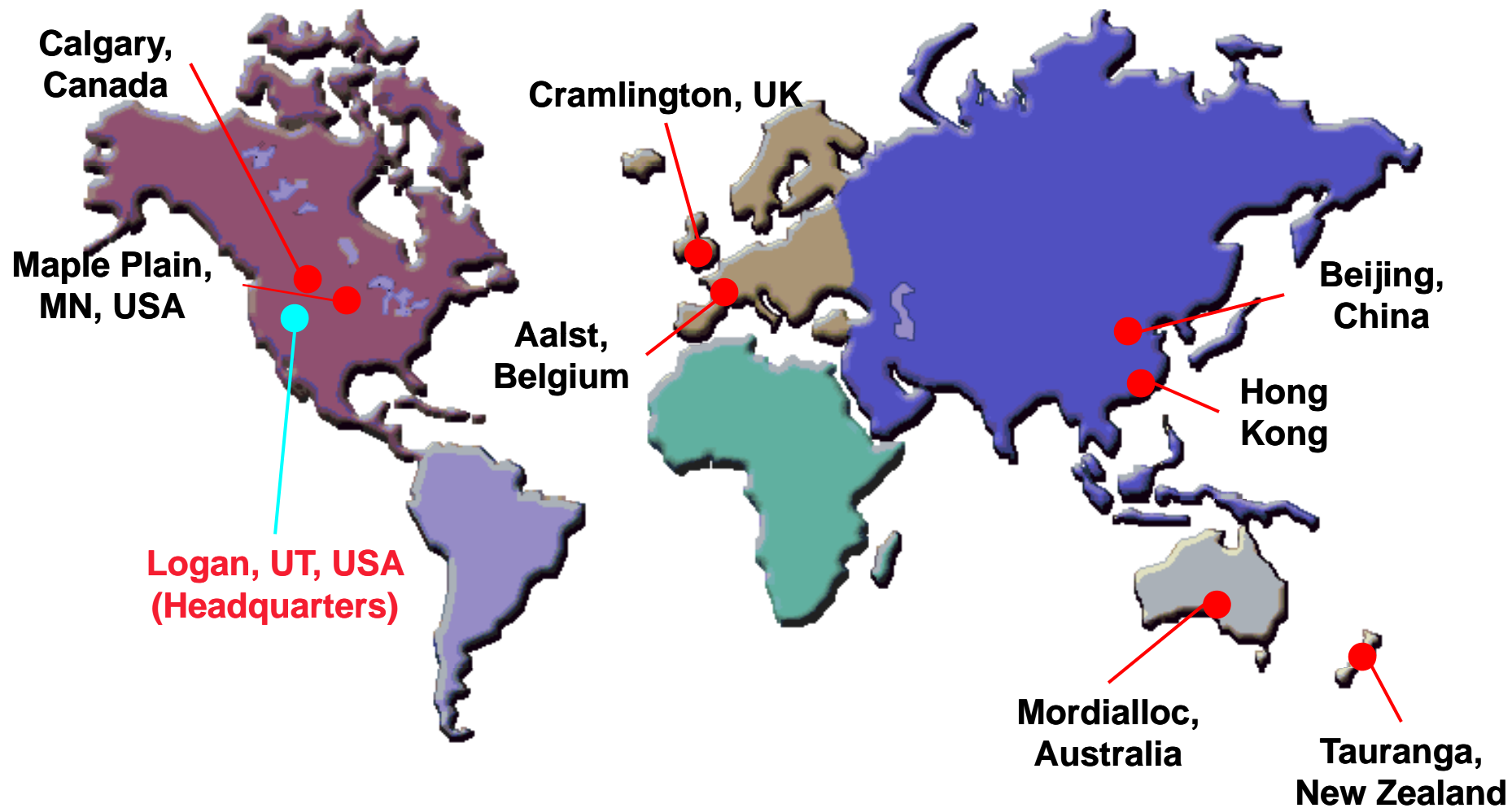


BioProduction

- Serum, Liquid and Dry Powder Media, Single-Use BioProcessing Containers
- Quality, Customized Solutions, Efficiency

World-class market leading technologies and a complete portfolio of products and services for Cell Culture Research and BioProcess Production

Manufacturing Sites



Local Statistics

- HyClone Laboratories, Inc. was established in 1975 by Dr. Rex Spendlove in Logan
- 2 Production facilities within Cache Valley



discovery



development



production

- 512 Employees within Cache Valley
- Stem Cell Lab opened at the Innovation Campus at USU

Questions?

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